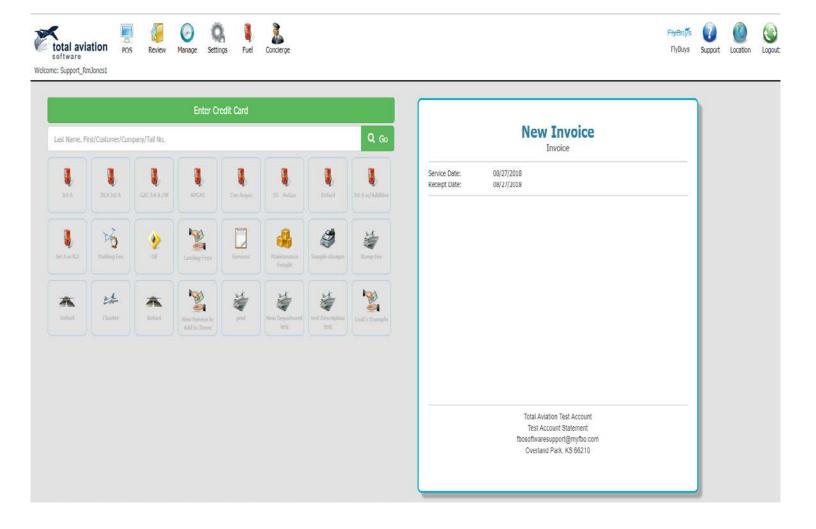


# **Total Aviation Software**

**2018 Total Aviation Software Update** 

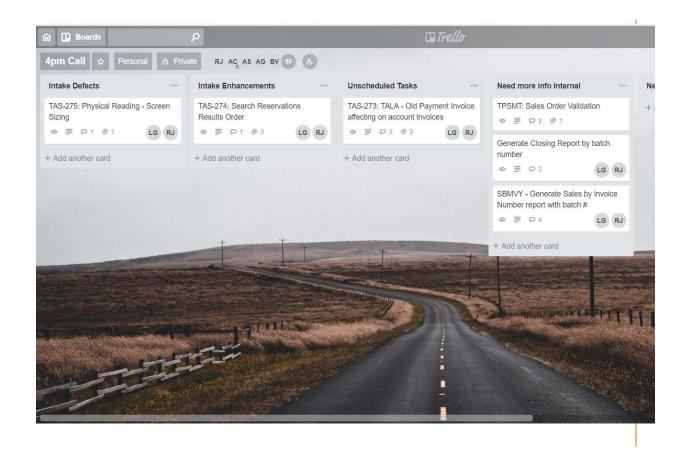
September 18th, 2018

#### 2018 Total Aviation Software Update



- What has the team accomplished in the past year
- Initiatives in the Pipeline
- Our commitments to our customers

## In 2018, Stabilization has Been Key Focus



- Improved feedback and issues process. The Development Team can receive direct feedback from stakeholders and users
- New Agile process has empowering our QA team members resulting in Code Quality

## **Enhancements & New Functionality**



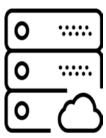
## FlyBuys™ Rewards Issuance & Acceptance

CSRs now have the ability to issue FlyBuys from directly within the TAS platform – a great time savings



## Hangar Management Tool

- Idea came directly from 2017 World Fuel Software Users Conference
- Provides ability to assign and track aircraft locations from within the TAS software



## Disaster Recovery Initiative

- Ground up creation of database log shipping which ensures complete data redundancy in the event of a disaster scenario
- Will continue to test annually to ensure scalability as the software base grows

#### **Contract Fuel Enhancements**



## World Fuel Contract Fuel Release Integration

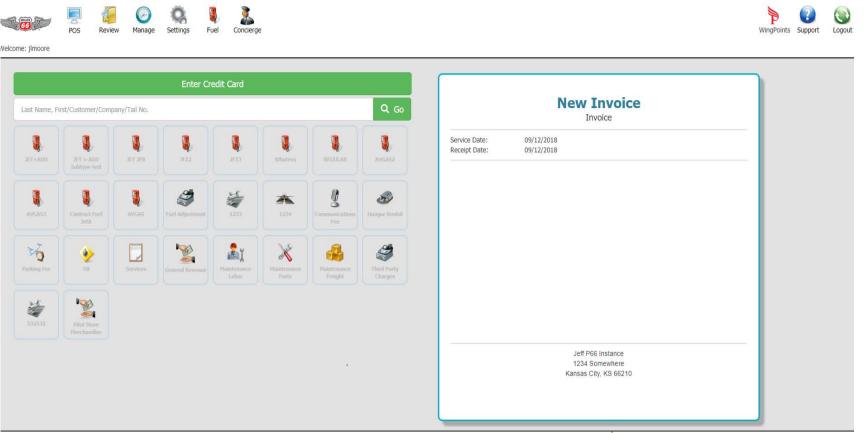
- Fuel Release Integration allows for additional ways to process World Fuel Contract Fuel
- World Fuel issued Fuel Releases will now display on a real time basis
- Available for all Total Aviation Software locations processing World Fuel Contract Fuel



# World Fuel Contract Fuel Secondary Card Capture

- FBOs that host other contract fuel providers through the World Fuel Contract Fuel program can now capture that Contract Fuel provider's proprietary card number
- FBOs that partner with World to process government contract fuel can now capture the Government Air Card number

#### Partners Now Using TAS platform - Phillips 66



- Full integration with Phillips 66® (P66) to offer a P66 branded version of AvPOS as a replacement option for VX machines
- Will have 100
   locations utilizing P66
   AvPOS/TAS version
   before end of 2018

## 2018/2019 Key Objectives

**Deliver High-Quality Software**: Remain focused on code quality to ensure stability and provide value

**Expand Reporting:** Expanded reporting capabilities to empower users with meaningful and actionable data

**Ease-of-Use:** Expanding ease of use for our FBOs & Flight Departments with the following offerings

- FlyBuys issuance within Total Aviation Software
- World Fuel Contract Fuel Release Integration

#### Our Commitment to Our Customers

#### Rock Solid Code

 We will continue to deliver a rock solid software platform that our customers can rely on day in and day out.

## **Insight and Analytics**

 We will provide useful and actionable data to help our customers grow their business through analytics.

#### Feedback

 We will listen: we are fully committed to open and honest communication with our stakeholders throughout our journey together!

# Questions/Feedback





# **Thank You**