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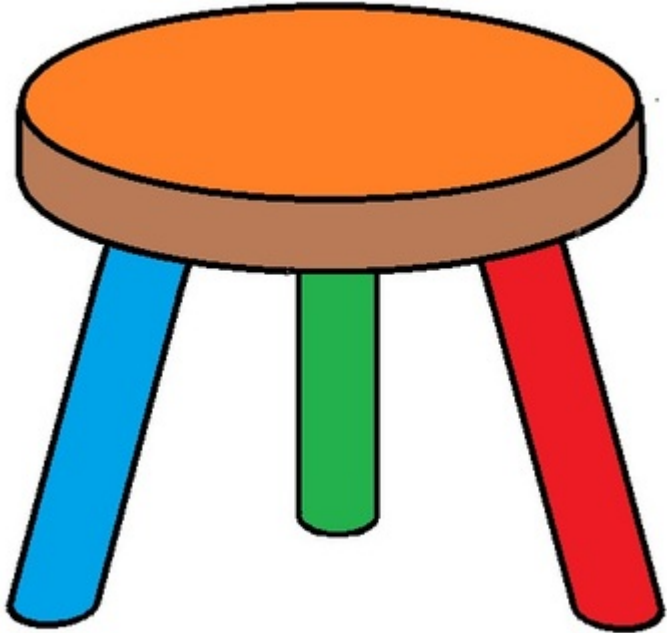


TotalFBO Version 7.1

Programming Highlights

September 18, 2018

Programming Approach



- Improving the User Experience
- Maintaining Program Stability & Improving Efficiency
- Building on Management Tools

'Old' Invoice Browse

24: Browse the Customer Invoice File

Search: CLR

View Invoices After: 6/01/2018 CLR

☒ Show transactions for Transients?

| Transaction # | T | Account Name | Acct # | Date | Charges | Payment | Aircraft | PO Number |
|---------------|---|-----------------------|-------------|-----------|-----------|-----------|----------|-----------|
| 18-003874 | I | * Blue Skies Charter | EXP. 1/1/19 | 8/15/2018 | 200.00 | 200.00 | N9634 | |
| 18-003873 | T | Carl Test | | 7/13/2018 | 225.00 | 225.00 | N123 | |
| 18-003872 | T | US Government | | 6/28/2018 | 1,273.42 | 1,273.42 | 38045 | |
| 18-003871 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/28/2018 | 70.00 | 70.00 | N9634 | |
| 18-003870 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/27/2018 | 50.20 | 50.20 | N9634 | |
| 18-003869 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/20/2018 | 287.50 | 0.00 | N9634 | |
| 18-003866 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/20/2018 | 21,687.40 | 23,000.00 | N9634 | |
| 18-003865 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/18/2018 | 280.00 | 0.00 | N9634 | |
| 18-003864 | T | Student, Susan | | 6/18/2018 | 180.00 | 0.00 | N123 | |
| 18-003863 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/13/2018 | 800.00 | 800.00 | N9634 | |
| 18-003862 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/08/2018 | 200.00 | 200.00 | N9634 | |
| 18-003861 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/08/2018 | 400.00 | 400.00 | N9634 | |
| 18-003860 | T | *V7 Customer | | 6/07/2018 | 1,890.00 | 0.00 | | |
| 18-003859 | T | 1st Flight, LLC | | 6/07/2018 | 9,315.00 | 0.00 | N85 | |
| 18-003858 | I | *Flying Spirits | | 6/07/2018 | 9,315.00 | 0.00 | | |
| 18-003857 | I | *Learn To Fly Academy | | 6/07/2018 | 9,315.00 | 0.00 | N123 | |
| 18-003856 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/07/2018 | 1,273.50 | 1,273.50 | N9634 | |

Invoices

View Insert Change Void Delete

Print Copy Reverse Change Shift Close Help



Even 'Older' Version

3

24: Browse the Customer Invoice File

1 - Date | 2 - Transaction # | 3 - Customer | 4 - Shift | 5 - Pending Only | 6 - Aircraft | 7 - Entry Order

To Search, Type In Date and Press Tab:

| Transaction # | T | Account Name | Date | Charges | Payment | Aircraft | Pend? | St ac |
|---------------|---|---------------------------------|-----------|----------|----------|----------|-------|-------|
| \$ 259 | I | Sweet Adelines International | 2/16/2000 | 6,842.22 | 6,842.22 | N1234 | | 2 30 |
| 262 | I | Adams, Ronald R | 4/ 1/2000 | 93.16 | 0.00 | N6635 | | 0 33 |
| TU-01018 | I | HBC - Ramp Vehicle Fuel/Oil | 9/23/2002 | 52.12 | 0.00 | TUG | | 0 22 |
| TU-01019 | I | HBC - Advertising/Gifts From Co | 9/24/2002 | 37.80 | 0.00 | | | 0 24 |
| TU-01020 | I | HBC - Advertising/Gifts From Co | 9/24/2002 | 189.00 | 0.00 | | | 0 25 |
| TU-01021 | I | HBC - Advertising/Gifts From Co | 9/24/2002 | 189.00 | 0.00 | | | 0 26 |
| TU-01022 | I | HBC - Ground School Supplies | 9/24/2002 | 5.94 | 0.00 | | | 0 27 |
| TU-01023 | I | HBC - Ground School Supplies | 9/24/2002 | 8.91 | 0.00 | | | 0 28 |
| TU-01024 | I | HBC - Charter Fuel/Oil | 9/24/2002 | 188.69 | 0.00 | | | 0 29 |
| TU-01025 | I | HBC - Flight School Fuel/Oil | 9/24/2002 | 83.40 | 0.00 | | | 0 30 |
| \$ TU-01026 | I | Adams, Ronald R | 9/25/2002 | 40.50 | 40.50 | | | 2 35 |
| \$ TU-01027 | I | Adams, Ronald R | 9/25/2002 | 40.50 | 40.50 | | | 2 36 |

Navigation: << < > >> >>> >>>>

Show Invoices Only View Insert Change Void Delete

Print Copy Close Help

Old and Older Interface

Side by Side... Not much difference!

Version 7

24: Browse the Customer Invoice File

Search: View Invoices After: 6/01/2018 ☐ ☐

☒ Show transactions for Transients?

| Transaction # | T | Account Name | Acct # | Date | Charges | Payment | Aircraft | PO Number |
|---------------|---|-----------------------|-------------|-----------|-----------|-----------|----------|-----------|
| 18-003874 | I | * Blue Skies Charter | EXP. 1/1/19 | 8/15/2018 | 200.00 | 200.00 | N9634 | |
| 18-003873 | T | Carl Test | | 7/13/2018 | 225.00 | 225.00 | N123 | |
| 18-003872 | T | US Government | | 6/28/2018 | 1,273.42 | 1,273.42 | 38045 | |
| 18-003871 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/28/2018 | 70.00 | 70.00 | N9634 | |
| 18-003870 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/27/2018 | 50.20 | 50.20 | N9634 | |
| 18-003869 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/20/2018 | 287.50 | 0.00 | N9634 | |
| 18-003866 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/20/2018 | 21,687.40 | 23,000.00 | N9634 | |
| 18-003865 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/18/2018 | 280.00 | 0.00 | N9634 | |
| 18-003864 | T | Student, Susan | | 6/18/2018 | 180.00 | 0.00 | N123 | |
| 18-003863 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/13/2018 | 800.00 | 800.00 | N9634 | |
| 18-003862 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/08/2018 | 200.00 | 200.00 | N9634 | |
| 18-003861 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/08/2018 | 400.00 | 400.00 | N9634 | |
| 18-003860 | T | *V7 Customer | | 6/07/2018 | 1,890.00 | 0.00 | | |
| 18-003859 | T | 1st Flight, LLC | | 6/07/2018 | 9,315.00 | 0.00 | N85 | |
| 18-003858 | I | *Flying Spirits | | 6/07/2018 | 9,315.00 | 0.00 | | |
| 18-003857 | I | *Learn To Fly Academy | | 6/07/2018 | 9,315.00 | 0.00 | N123 | |
| 18-003856 | I | * Blue Skies Charter | EXP. 1/1/19 | 6/07/2018 | 1,273.50 | 1,273.50 | N9634 | |

Print Copy Reverse View Insert Change Void Delete Change Shift Close Help

Version 3

24: Browse the Customer Invoice File

1 - Date 2 - Transaction # 3 - Customer 4 - Shift 5 - Pending Only 6 - Aircraft Z - Entry Order

To Search, Type In Date and Press Tab:

| Transaction # | T | Account Name | Date | Charges | Payment | Aircraft | Pend? | I St | ac |
|---------------|---|---------------------------------|-----------|----------|----------|----------|-------|------|----|
| 259 | I | Sweet Adelines International | 2/16/2000 | 6,842.22 | 6,842.22 | N1234 | | 2 | 30 |
| 262 | I | Adams, Ronald R | 4/ 1/2000 | 93.16 | 0.00 | N6635 | | 0 | 33 |
| TU-01018 | I | HBC - Ramp Vehicle Fuel/Oil | 9/23/2002 | 52.12 | 0.00 | TUG | | 0 | 22 |
| TU-01019 | I | HBC - Advertising/Gifts From Co | 9/24/2002 | 37.80 | 0.00 | | | 0 | 24 |
| TU-01020 | I | HBC - Advertising/Gifts From Co | 9/24/2002 | 189.00 | 0.00 | | | 0 | 25 |
| TU-01021 | I | HBC - Advertising/Gifts From Co | 9/24/2002 | 189.00 | 0.00 | | | 0 | 26 |
| TU-01022 | I | HBC - Ground School Supplies | 9/24/2002 | 5.94 | 0.00 | | | 0 | 27 |
| TU-01023 | I | HBC - Ground School Supplies | 9/24/2002 | 8.91 | 0.00 | | | 0 | 28 |
| TU-01024 | I | HBC - Charter Fuel/Oil | 9/24/2002 | 188.69 | 0.00 | | | 0 | 29 |
| TU-01025 | I | HBC - Flight School Fuel/Oil | 9/24/2002 | 83.40 | 0.00 | | | 0 | 30 |
| TU-01026 | I | Adams, Ronald R | 9/25/2002 | 40.50 | 40.50 | | | 2 | 35 |
| TU-01027 | I | Adams, Ronald R | 9/25/2002 | 40.50 | 40.50 | | | 2 | 36 |

Show Invoices Only View Insert Change Void Delete Print Copy Close Help

Enhancing the User Experience

24: Browse Customer Invoices

Customer Invoices

Invoices w/Transients

Search: Clear Start Dt: Clear 6/01/2018

| <-Transact #> | Conc ID | T | Account Name | Aircraft | Date | Charges | Payment | CustID |
|---------------|---------|---|-----------------------------|----------|-----------|-----------|-----------|--------|
| 18-001051 | 0 | I | * CC Onfile Customer | N9634 | 8/13/2018 | 30.00 | 30.00 | 32 |
| 18-001050 | 0 | I | * Package Student | N1048W | 8/10/2018 | 25.00 | 0.00 | 31 |
| 18-001049 | 0 | I | * Package Student | N1048W | 8/10/2018 | 234.20 | 0.00 | 31 |
| 18-001048 | 0 | I | * Package Student | | 8/10/2018 | 14,999.00 | 14,999.00 | 31 |
| 18-001047 | 0 | I | * CC Onfile Customer | N9634 | 8/10/2018 | 159.00 | 159.00 | 32 |
| 18-001046 | 0 | I | * Third Security Llc | N111 | 8/09/2018 | 161.99 | 0.00 | 33 |
| 18-001045 | 0 | I | * Third Security Llc | N111 | 8/09/2018 | -161.99 | 0.00 | 33 |
| 18-001044 | 14 | I | * CC Onfile Customer | N9634 | 8/09/2018 | 1,601.80 | 1,601.80 | 32 |
| 18-001043 | 0 | I | * Third Security Llc | N111 | 8/09/2018 | 161.99 | 0.00 | 33 |
| 18-001042 | 0 | I | * Package Student | | 8/08/2018 | -100.00 | 0.00 | 31 |
| 18-001041 | 0 | I | * Package Student | | 8/08/2018 | 0.00 | 1,000.00 | 31 |
| 18-001040 | 13 | I | * CC Onfile Customer | N9634 | 7/31/2018 | 170.90 | 0.00 | 32 |
| 18-001039 | 0 | I | * CC Onfile Customer | N9634 | 7/30/2018 | 222.60 | 222.60 | 32 |
| 18-001038 | 0 | I | * CC Onfile Customer | N111 | 7/30/2018 | 150.00 | 150.00 | 32 |
| 18-001037 | 0 | I | T Bear Dog Airlines | N1990 | 7/30/2018 | 512.70 | 512.70 | 37 |
| 18-001036 | 0 | I | T * Internal Fuel/Oil Usage | N95VS | 6/01/2018 | -3.39 | 0.00 | 2 |
| 18-001035A | 0 | I | Crowder, Darin | N666 | 7/04/2018 | 240.00 | 0.00 | 14 |
| 18-001035 | 0 | I | Crowder, Darin | N666 | 7/04/2018 | 240.00 | 0.00 | 14 |
| 18-001034A | 0 | I | T Pacific Aviation | | 6/30/2018 | 0.00 | 5,000.00 | 4 |
| 18-001034 | 0 | I | T Pacific Aviation | | 6/30/2018 | 0.00 | 5,000.00 | 4 |
| 18-001030A | 0 | I | Sooner Aviation | N666 | 6/01/2018 | 1,751.00 | 0.00 | 11 |
| 18-001029A | 0 | I | Sooner Aviation | N666 | 6/01/2018 | 0.00 | 0.00 | 11 |
| 17-001027A | 0 | I | Sooner Aviation | N2121MT | 6/01/2018 | 470.00 | 496.40 | 11 |
| 17-001026A | 0 | I | Sooner Aviation | N2000OU | 6/01/2018 | 7,100.00 | 7,100.00 | 11 |
| 17-001025A | 0 | I | Sooner Aviation | N10U | 6/01/2018 | 3,050.00 | 3,050.00 | 11 |
| 17-001024A | 0 | I | Sooner Aviation | N10U | 6/01/2018 | 3,265.00 | 3,265.00 | 11 |
| 17-001023A | 0 | I | T Lux Company | N1LX | 6/01/2018 | 6.95 | 7.37 | 12 |
| 17-001022A | 0 | I | T Lux Company | N1LX | 6/01/2018 | 4,659.90 | 4,661.09 | 12 |
| 17-001021A | 0 | I | T Lux Company | N1LX | 6/01/2018 | 4,800.00 | 4,800.00 | 12 |

Customer

Print

Copy

Reverse

Void

Insert

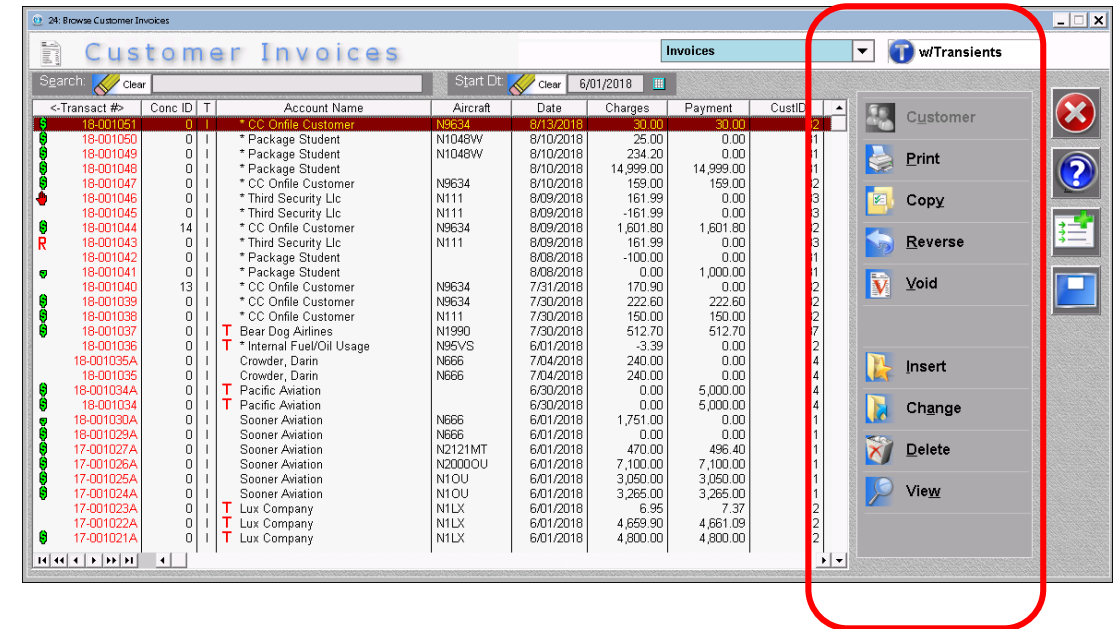
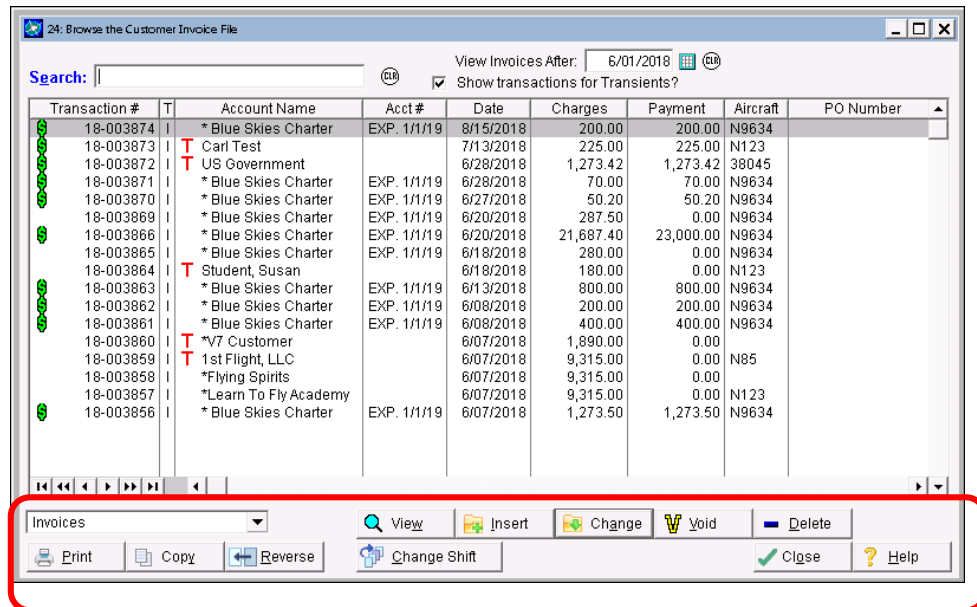
Change

Delete

View

New & Improved!

Old vs. New



Invoice Browse Screen

24: Browse Customer Invoices

Customer Invoices

Invoices

w/Transients

Search: Clear Start Dt: Clear 6/01/2018

| <-Transact #> | Conc ID | T | Account Name | Aircraft | Date | Charges | Payment | CustID |
|---------------|---------|---|----------------------|----------|-----------|-----------|-----------|--------|
| \$ 18-001051 | 0 | I | * CC Onfile Customer | N9634 | 8/13/2018 | 30.00 | 30.00 | 32 |
| \$ 18-001050 | 0 | I | * Package Student | N1048W | 8/10/2018 | 25.00 | 0.00 | 31 |
| \$ 18-001049 | 0 | I | * Package Student | N1048W | 8/10/2018 | 234.20 | 0.00 | 31 |
| \$ 18-001048 | 0 | I | * Package Student | | 8/10/2018 | 14,999.00 | 14,999.00 | 31 |
| \$ 18-001047 | 0 | I | * CC Onfile Customer | N9634 | 8/10/2018 | 159.00 | 159.00 | 32 |
| \$ 18-001046 | 0 | I | * Third Security Llc | N111 | 8/09/2018 | 161.99 | 0.00 | 33 |
| \$ 18-001045 | 0 | I | * Third Security Llc | N111 | 8/09/2018 | -161.99 | 0.00 | 33 |
| \$ 18-001044 | 14 | I | * CC Onfile Customer | N9634 | 8/09/2018 | 1,601.80 | 1,601.80 | 32 |
| \$ 18-001043 | 0 | I | * Third Security Llc | N111 | 8/09/2018 | 161.99 | 0.00 | 33 |
| \$ 18-001042 | 0 | I | * Package Student | | 8/08/2018 | -100.00 | 0.00 | 31 |
| \$ 18-001041 | 0 | I | * Package Student | | 8/08/2018 | 0.00 | 1,000.00 | 31 |

Customer
Print
Copy
Reverse
Void
Insert
Change
Delete
View

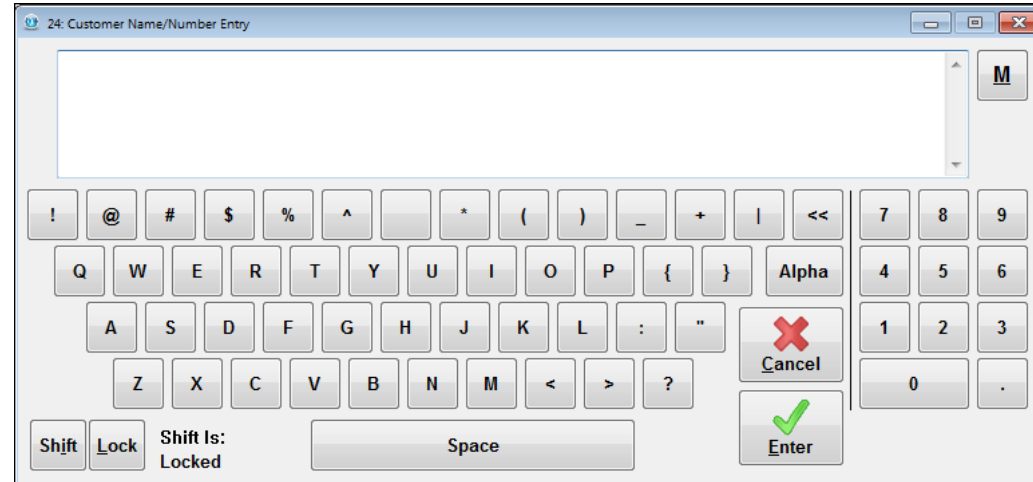
← **Line Spacing**

↑
Concierge ID

↑
Customer ID

Classic vs. Windows Keyboard

Classic Keyboard



Windows Keyboard

Windows Keyboard

24: Browse Customer Invoices

Customer Invoices

Invoices

Search: Clear Start Dt: Clear 6/01/2018 w/Transients

| <+Transact #> | Conc ID | T | Account Name | Aircraft | Date | Charges | Payment |
|---------------|---------|---|----------------------------|----------|-----------|---------|---------|
| 18-003845 | 0 | I | * Blue Skies Charter | N999 | 6/09/2018 | 41.50 | 41.50 |
| 18-003846 | 0 | I | * Blue Skies Charter | N9634 | 6/11/2018 | 36.50 | 36.50 |
| 18-003847 | 0 | I | *Flying Spirits | N1234 | 6/12/2018 | 160.75 | 0.00 |
| 18-003848 | 0 | I | Freyder, Ray D | N315WF | 6/15/2018 | 46.31 | 46.31 |
| 18-003849 | 0 | I | T Freyder Development, LLC | N2134L | 6/15/2018 | 38.36 | 38.36 |
| 18-003850 | 0 | I | T Freyder Development, LLC | N2134L | 6/15/2018 | 38.36 | 0.00 |
| 18-003851 | 0 | I | T Student, Susan | | 6/15/2018 | 220.00 | 0.00 |
| 18-003852 | 0 | I | * Blue Skies Charter | | 6/16/2018 | 0.00 | 50.00 |
| 18-003853 | 0 | I | *Flying Spirits | N122ME | 6/18/2018 | 268.37 | 0.00 |
| 18-003854 | 0 | I | T *V7 Customer | N9634 | 6/18/2018 | 194.67 | 0.00 |
| 18-003855 | 0 | I | * Blue Skies Charter | N1111 | 6/30/2018 | 0.00 | 0.00 |
| 18-003856 | 0 | I | *Flying Spirits | N122ME | 7/10/2018 | 0.00 | 0.00 |

Customer

Print

Copy

Reverse

Void

Insert

Change

Delete

View

Chng Shift

Why Switch?

- ❖ Dockable
- ❖ Types directly into Field
- ❖ Normal keyboard interface



Improving User Experience – SuperScreen

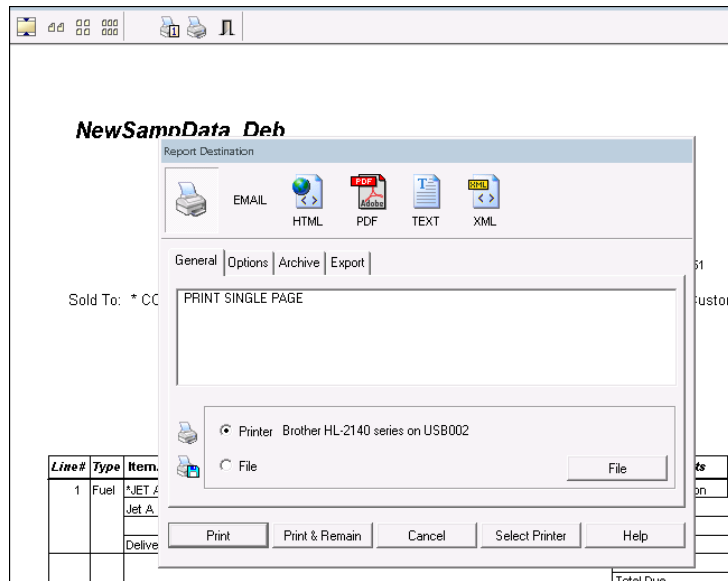
The screenshot shows the SuperScreen software interface. At the top, there are date ranges: 08/27/18(M), 08/28/18(T), 08/29/18(W), 08/30/18(T), 08/31/18(F). Below this, there are sections for 'Arriving Flights', 'Departing Flights', and 'Rentals', each with a table of data. A 'Search' section is on the left, and a 'View Invoices After' section is on the right. The main area displays a list of flights with columns for Date, Time, A/D, Customer, Tail #, and Act Type. A red circle highlights the 'Copy' button in the bottom right corner of the flight list.

| Date | Time | A/D | Customer | Tail # | Act Type |
|-----------|----------|-----|------------------------|--------|-------------|
| 8/27/2018 | 9:00 AM | Arr | Kittling International | N627HS | C550 |
| 8/27/2018 | 3:01 PM | Dep | Kittling International | N627HS | C550 |
| 8/27/2018 | 11:15 AM | Arr | Pacific Aviation | N1919 | Learnjet 45 |
| 8/27/2018 | 8:30 PM | Dep | Pacific Aviation | N1919 | Learnjet 45 |
| 8/27/2018 | 2:00 PM | Dep | Briggs Aviation | N416 | C-150 |
| 8/27/2018 | 1:00 PM | Arr | Bear Dog Airlines | N416 | C-150 |
| 8/27/2018 | 12:00 PM | Arr | Lux Company | N1LX | GV |
| 8/27/2018 | 12:30 PM | Dep | Lux Company | N1LX | GV |
| 8/27/2018 | 3:00 PM | Arr | Fly High Tulsa | N10U | GV |
| 8/27/2018 | 2:00 PM | Arr | Sooner Aviation | N666 | PT-6F |
| 8/27/2018 | 10:00 PM | Dep | Sooner Aviation | N666 | PT-6F |
| 8/27/2018 | 11:00 AM | Arr | Yellowstone Aviation | N444 | PT-6F |
| 8/27/2018 | 6:00 PM | Dep | Yellowstone Aviation | N444 | PT-6F |

The screenshot shows the SuperScreen software interface. At the top, there are date ranges: 08/27/18(M), 08/28/18(T), 08/29/18(W), 08/30/18(T), 08/31/18(F). Below this, there are sections for 'Arriving Flights', 'Departing Flights', and 'Rentals', each with a table of data. A 'Search' section is on the left, and a 'View Invoices After' section is on the right. The main area displays a list of flights with columns for Date, Time, A/D, Customer, Tail #, and Act Type. A red circle highlights the 'Copy' button in the bottom right corner of the flight list.

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|-----------|----------|-----|------------------------|--------|-------------|
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| 8/27/2018 | 3:01 PM | Dep | Kittling International | N627HS | C550 |
| 8/27/2018 | 11:15 AM | Arr | Pacific Aviation | N1919 | Learnjet 45 |
| 8/27/2018 | 8:30 PM | Dep | Pacific Aviation | N1919 | Learnjet 45 |
| 8/27/2018 | 2:00 PM | Dep | Briggs Aviation | N416 | C-150 |
| 8/27/2018 | 1:00 PM | Arr | Bear Dog Airlines | N416 | C-150 |
| 8/27/2018 | 12:00 PM | Arr | Lux Company | N1LX | GV |
| 8/27/2018 | 12:30 PM | Dep | Lux Company | N1LX | GV |
| 8/27/2018 | 3:00 PM | Arr | Fly High Tulsa | N10U | GV |
| 8/27/2018 | 2:00 PM | Arr | Sooner Aviation | N666 | PT-6F |
| 8/27/2018 | 10:00 PM | Dep | Sooner Aviation | N666 | PT-6F |
| 8/27/2018 | 11:00 AM | Arr | Yellowstone Aviation | N444 | PT-6F |
| 8/27/2018 | 6:00 PM | Dep | Yellowstone Aviation | N444 | PT-6F |

Enhancing Program Efficiency - Email & Print Options



From One Menu:

- Print
- Email
- Save
- Export

- **Online Processing for FlyBuys™**
- **WingPoints® coming soon**
- **Shell Aeroclass**
- **Avfuel AVTRIP**

Enhancing Program Efficiency

328: Browse Scheduled Batch Operations

1 - Scheduled Items | 2 - Batch Log

Search: (CLR)

| <+ID> | Operation Type | Description | Next Date | Time | Disabled? |
|-------|--------------------|-------------------|-----------|----------|-----------|
| 1 | Database Backup | | 8/10/2018 | 12:45 PM | 0 |
| 2 | Schedule Closing | | 8/10/2018 | 12:00 AM | 0 |
| 3 | Flight Bridge Sync | Nzfg | 8/24/2018 | 12:00 AM | 0 |
| 4 | Management Alert | Unclosed CC Batch | 8/26/2018 | 5:45 AM | 0 |

Navigation: << < > >> < > >> >>>

Buttons: Insert Change Delete Close Help

Batch Closing of Credit Card Batches

- Schedule using TotalFBO batch routine
- Select Online, Offline or Both



Download from
Download.com

Management Alerts

- JE Postings to Suspense
- Uncommitted Transactions
- Unclosed CC Batches
- Recurring Charges that = \$0 invoices
- Parts Sold Under Cost
- Inventory Expiring Today
- Fuel Sales on a Service Line rather than Fuel Line
- Invoices with Fuel Tax Overrides
- Miscellaneous Sales
- Old Payables
- POs with Outside Services Not linked to a Shop Order
- Price Class Overrides on Sale Price
- Unsecured Large Shop Orders

Why Should You Update??

In Version 7.10.001

- **Improved Invoicing Browse**
- **Batch Close CC Batches**
- **FlyBuys!**
- **Management Alerts**

What's Ahead



What's in Version 7.10??

In Version 7.10.00x

- **Payroll Exports**
- **'My Reports'**
- **Physical Inventory Counts Import**
- **Inventory Dashboard**
- **Off-home Service Pricing Rules**
- **Corridor Imports**



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Thank You